

Self assessment questionnaire

AEO Guidelines

0.1 Please note, it is recommended that you read the European Commission’s Authorised Economic Operator Guidelines, TAXUD/2006/1450 before applying for AEO status (you can access this via the European Commission’s Europa website).

0.2 Which departments have you involved in the process to prepare your company for the AEO application including management?

1.	Company information
1.1.	General company information

1.1.1. Please state the name, address, date of establishment and legal form of the organisation of the applying company. Please include the URL of your company’s website if applicable.
 If your company is part of a group, please indicate if any other entities in the group:
 a) already have an AEO certificate; or
 b) have applied for AEO status and are currently undergoing an AEO audit by a national customs authority.

1.1.2. Please give the following details (if they apply to the legal form of your company):
 a) Full details of the main shareholders including percentage shareholding held
 b) Full details of the board members and/or managers
 c) Full details of advisory board if any and board of directors.
 Details should include full name and address, date of birth and National Identification Number (e.g. national ID Card number or National Insurance Number).

1.1.3 Please indicate the name of the person responsible for customs matters in the applicant's administration.
 Details should include full name and address, date of birth and National Identification Number (e.g. national ID Card number or National Insurance Number)

1.1.4. Please describe briefly your commercial activity and state your position in the international supply chain (for example: Producer, exporter, forwarder, customs warehousekeeper, customs agent, carrier, importer). If you have more than one position include all.

1.1.5. Please specify the locations, list the addresses the name, the telephone numbers and the email of contact points and give a brief description of the actions conducted in the following: (including other MS and third countries):
a) the individual locations of your company as a legal entity (please indicate approximate number of employees in each department) and
b) the locations where a third party executes outsourced activities for your company

1.1.6. Do you buy from/sell to businesses with which you are associated? Yes/No

1.1.7. Describe the internal organisational structure of your company and the tasks/ responsibilities of each department.

1.1.8. Please give the names of senior management:(Directors, heads of departments, head of accounting, head of customs department and so on) of the company and briefly describe the stand-in rules.

1.1.9. How many employees do you have in your business?

1.1.10. a) Please give the names and the position of persons within your company who have specific customs expertise.
b) Please detail briefly the level of knowledge of these persons in regards of the use of IT technology in customs and commercial processes and general commercial matters.

1.1.11. I hereby consent to the publication of the information in the AEO certificate in the list of authorised economic operators referred to in Article 14x (4) of Customs Code Implementing Provisions (CCIP). Yes/No

If yes
Signature.....
Capacity of Signatory.....
(The completed questionnaire should be signed by a Director/Managing Partner/Sole Proprietor as appropriate)
Date:.....

1.2. Volume of business
(Guidelines Part 2, Section I, Subsection 2 – I.2.1.1)

1.2.1. a) Give the annual turnover figure for the last three sets of completed annual accounts. If a new business, state N/A.
b) Provide the annual net profit or loss figure for the last three sets of completed annual accounts. If a new business, state N/A.

1.2.2. If you use storage facilities and they are not owned by you please indicate who you rent/lease the storage facilities from

1.2.3.

For each of the following give an estimate of the number and value of the declarations you have made in each of the last three years. If a new business, state N/A.

- Import
- Export/Reexport
- Transit

1.2.4.

For each of the following give an estimate of the total amount you have paid in each of the last three years. If a new business, state N/A

- Customs duty
- Excise duty
- Import VAT

1.2.5.

- a) Do you foresee any structural changes in your company in the next 2 years? Yes/no. If Yes please briefly describe the changes.
- b) Do you foresee any major changes in your supply chain for your company in the next 2 years? Yes/No. If yes please describe briefly the changes.

1.3.

Information and Statistics on customs matters
(Guidelines Part 2, Section I, Subsection 2 – I.2.1.2)

1.3.1.

Please answer the following questions:

- a) Do you perform customs formalities in your own name and for your own account?
- b) Are you being represented by someone regarding customs formalities, if yes by whom and how (directly or indirectly)? Please include the name, address and EORI number of the representative.
- c) Do you represent other persons in customs formalities? If yes, who and how (directly or indirectly)? (Name the most significant companies)

1.3.2.

- a) How, and by whom, is the tariff classification of goods decided?
- b) What quality assurance measures do you take to ensure that tariff classifications are correct (e.g. checks, plausibility checks, internal working instructions, regular training)?
- c) Do you keep notes on these quality assurance measures?
- d) Do you regularly monitor the effectiveness of your quality assurance measures?
- e) What resources do you use for tariff classification (e.g. database of standing data on goods)?

1.3.3. a) How and by whom is the customs value established?
b) What quality assurance measures do you take to ensure that the customs value is correctly established (e.g. checks, plausibility checks, internal working instructions, regular training, other means)?
c) Do you regularly monitor the effectiveness of your quality assurance measures?
d) Do you keep notes on these quality assurance measures?

1.3.4. a) Give an overview of the preferential or non-preferential origin of the imported goods.
b) What internal actions have you implemented to verify that the country of origin of the imported goods is declared correctly?
c) Describe your approach in the issuing of proof of preferences and certificates of origin for exportation.

1.3.5. Do you deal in goods subject to anti-dumping duties or countervailing duties? Yes/No
If yes, provide details of the manufacturer(s) or countries outside the EU whose goods are subject to the above duties.

2. Compliance record
(Article 5a Customs Code (CC); Article 14h CCIP, Annex 1 of the explanatory notes (Annex 1C CCIP); Guidelines Part 2, Section II – I.2.2)

2.1. a) Have breaches of customs rules been detected within your company or by the customs authorities in the last three years? If a new business, state N/A.
If so, briefly describe the breaches.
b) How you have notified breaches to the relevant governmental authorities and what quality assurance measures were introduced to avoid such breaches in future?
Do you keep notes on these quality assurance measures?

2.2. Have any applications for authorisations/certifications been refused, or existing authorisations been suspended or revoked because of breaches of customs rules in the last three years? Yes/No. If a new business, state N/A
If yes, how many and what were the reasons?

3. Accounting and logistical system
(Article 5a CC, Article 14i CCIP; Guidelines Part 2, Section III – I.2.3)

3.1. **Audit trail**
(Guidelines Part 2, Section III, Subsection 1 – I.2.3.1)

Does your accounting system facilitate a full audit trail of your customs activities or tax relevant movement of goods or accounting entries?

3.1.1. If yes, please describe the essential features of this audit trail.

3.2. Accounting system
(Guidelines Part 2, Section III Subsection 2 – I.2.3.2)

What computer system (hardware/software) do you use for your business in general, and for customs matters in particular?

Provide information on the following:

- 3.2.1.
- separation of functions between development, testing and operation
 - separation of functions between users
 - access controls (which ones/to whom)
 - traceability between business system and declaration system.

Are your accounting systems capable of distinguishing between Community and non-Community goods? Yes/No

3.2.2. If yes, give details.

a) At what location are your computer activities undertaken?

3.2.3. b) Have computer applications been outsourced? If yes, to which company were the applications outsourced and how do you manage access controls for the outsourced applications?

3.3. Internal control system
(Guidelines Part 2, Section III, Subsection 3 – I.2.3.3)

Do you have in house guidelines for the internal control system in the accounts department, buying department, sales department, customs department, production, material- and merchandise management and logistics? Yes/No.

3.3.1. If yes please describe them briefly and how they are updated.

For example, actions like job instructions, employee training, instructions for checking faults and mechanism for proof-reading.

Have your internal control processes been subject to any internal/external audit? Yes/No

Does this include audit of your customs routines? Yes/No.

3.3.2. If yes, please provide a copy of your most recent audit report.

Describe in brief your procedures for checking your computer files (standing data or master files)? How do these procedures cover the following risks from your perspective:

- 3.3.3. a) Incorrect and/or incomplete recording of transactions in the accounting system.
b) Use of incorrect permanent or out-of-date data such as number of articles and tariff codes.
c) Inadequate control of the company processes within the applicant's business.

3.4. Flow of goods
(Guidelines Part 2 Section III, Subsection 4 – I.2.3.4)

3.4.1. Describe briefly the registration procedure (physically and in the records) for the flow of materials starting with the arrival of the materials, the storage up to manufacture and shipment. Who keeps records and where are they kept?

3.4.2. Briefly describe the procedures in place for checking stock levels, including the frequency of those checks and how are discrepancies handled (e.g. stocktaking and inventory)?

3.5. Customs routines
(Guidelines Part 2 Section III, Subsection 5 – I.2.3.5)

Do you have documented procedures for verifying the accuracy of customs declarations, including those submitted on your behalf by, e.g., a customs agent or a freight forwarder? Yes/No.

If yes please describe briefly the procedures.

3.5.1. If no, do you verify the accuracy of customs declaration? Yes/No. If Yes in what way?

a) Does your company have instructions or guidelines on the notification of irregularities to the competent authorities (e.g. suspicion of theft, burglary or smuggling in connection with customs-related goods)?

Are these instructions documented (e.g. work instructions, manuals, other guidance documents)?

3.5.2. b) Over the last year, have you detected any irregularities (or presumed irregularities) and notified them to the competent authorities? Yes/No

Do you trade in goods that are subject to economic trade licences e.g. textiles, agricultural goods? Yes/No

3.5.3. If yes, please describe briefly your procedures for administering the licences related to the import and/or export of such goods.

3.6. Procedures for back-up, recovery and fallback and archiving
(Guidelines Part 2 Section III, Subsection 6 – I.2.3.6)

3.6.1. Describe briefly your procedures for back-up, recovery, fallback, archiving and retrieval of your business records

3.6.2. How long is the data saved in the production system and how long is this data archived?

3.6.3. Does the company have a contingency plan for system disruption/failure? Yes/No

3.7. Protection of computer systems
(Guidelines Part 2 Section III, Subsection 7 – I.2.3.7)

3.7.1. a) Describe briefly the actions you have taken in order to protect your computer system from unauthorised intrusion (Firewall, antivirus-programme, password protection ...)?
b) Has any intrusion testing been carried out, what were the results and were any corrective measures taken?

3.7.2. a) Describe briefly how access rights for the computer systems are issued?
b) Who is responsible for the running and protection of the computer system?

3.7.3. a) Where is your main server located?
b) Give details of how your main server is secured.

3.8. Documentation security
(Guidelines Part 2 Section III, Subsection 8 – I.2.3.8)

3.8.1. Describe briefly what actions have been taken in order to protect (e.g. constricted access rights, creation of electronic backup) information/documents from unauthorised access, abuse, intended destruction and loss?

3.8.2. Have there been any cases of unauthorised access to documents in the last year, and if so what measures have been taken to prevent this from happening again?

Please briefly answer the following questions:

- a) Which categories of employees have access to detailed data about the flow of materials and goods?
- b) Which categories of employees are authorised to change this data?

3.8.3. Are changes comprehensively documented?

3.8.4. Describe briefly what requirements regarding security & safety you require from your trade partners and other contact persons in order to avoid abuse of information (e.g. endangering of the supply chain through unauthorised transfer of shipping details)?

4. Financial solvency
(Article 5a CC, Article 14j CCIP, Guidelines Part 2 Section IV – I.2.4)

4.1. Have any insolvency proceedings been initiated in respect of your company's assets in the last three years? Yes/No
If Yes please provide details.

4.2. Has your company a consistently good financial standing within the meaning of Article 14j of the CCIPs, sufficient to meet its financial commitments, over the last 3 years? If yes, please provide evidence such as a letter from your auditors or an audited report, a copy of your finalised accounts (if your accounts have not been audited), evidence from your bank or financial institution. If no, please supply full details.

4.3. If you are a newly established business provide all records and information in relation to your financial status e.g. latest cash flow, balance sheet and profit and loss forecasts approved by the directors/partners/sole proprietor.

4.4. Is there anything you are aware of that could impact on your financial solvency in the foreseeable future? Yes/No.
If yes, give details.

5. Safety and security requirements
(Article 5a CC, Article 14k CCIP, Guidelines Part 2 Section V – I.2.5)

5.1. Self assessment
(Guidelines Part 2 Section V, Subsection 1 – I.2.5.1)

5.1.1. a) Have you carried out a risk and threat assessment for your business? Yes/No
b) Is there a security plan in place for each site (where appropriate)? Yes/No
How often are those documents reviewed and updated?

5.1.2. Describe briefly what security risks (within the company or in your business dealings with customers, suppliers and external service providers) you have identified in relation to the AEO security criteria?

5.1.3. How are security measures implemented and coordinated in your company and who is responsible for them?

5.1.4. If you have several premises in your company, is the implementation of the security measures harmonised in all of these locations?
Yes/No

5.1.5. a) Do you have any security instructions? How are they communicated to your staff and people visiting your company premises?
b) How are they documented (manual, work guidelines, information sheet, etc.)?

5.1.6. a) Have you had any security incidents over the last year? Yes/No.
If yes, please give a brief description of the incidents and what measures you have introduced to prevent them from re-occurring?
b) Do you keep records of security incidents and the measures taken? Yes/No

5.1.7. a) Have you already been certified by another public agency or authority for (transport) security purposes? Yes/No
If yes, please provide a copy of the certificate and give details of the premises/locations, which are covered by the certificate.
b) Provide a list of any independently accredited standards/licences/authorisations to which you adhere and specify what control/audits these standards are subject to.

5.1.8. Are there particular security and safety requirements for the goods you are importing/exporting?

5.1.9. a) Do you use the services of a security company? If so which company do you use.
b) Has this company made a threat assessment of your company? If so describe briefly what security risks they have identified in relation to the AEO security criteria.

5.1.10. Do your customers or insurance company impose any safety and security requirements on you? Yes/No
If yes, provide details.

5.2. Access to premises
(Guidelines Part 2 Section V, Subsection 2 – 1.2.5.2)

5.2.1. a) Describe briefly how the process of access to your premises (buildings, production areas, warehouses etc.) is regulated for staff, visitors, other persons, vehicles and goods?
b) Who checks that the prescribed procedures are complied with?

5.2.2. a) Describe the procedures that are to be followed if an unauthorised person/vehicle is discovered on company premises (grounds or buildings)?
b) How are these procedures communicated to the staff (e.g. action plan, manual, working guidelines, training)?

5.2.3. Present a site plan for each location of your company that are involved in customs related activities (e.g. layout plan, draft) from which the frontiers, access routes and the location of the buildings can be identified, if available.

5.2.4. Name - if appropriate- the companies (e.g. outside companies, outsourced company parts) that are also located at the premises of each location.

5.3. Physical security
(Guidelines Part 2 Section V, Subsection 3 – I.2.5.3)

5.3.1. a) Give a brief description of how the external boundary of your company's premises is secured. How is compliance with these procedures checked?
b) How, by whom and at what intervals are checks carried out on the fences and buildings? How are these checks and their results recorded?
c) How are security incidents reported and dealt with?

5.3.2. Please answer the following questions:
a) What access possibilities exist?
b) How are these observed?
Are there limitations in the opening hours of each access?

5.3.3. Are the premises adequately illuminated (e.g. continuous light, movement sensors, twilight switch)?

5.3.4. How is the administration of keys handled in your company (e.g. location, access, logging)?
Does written documentation exist for this? Yes/No

5.3.5. Please answer the following questions:
a) Is the parking of private vehicles permitted on the premises?
b) If yes, for which persons?
c) Who gives the approval?
d) Are the vehicles checked (at the entrance to the premises or at the car park entrance)?
Do written regulations exist? Yes/No

5.4. Cargo units (as containers, swapbodies, transportboxes)
(Guidelines Part 2 Section V, Subsection 4 – I.2.5.4)

5.4.1. Is access to cargo units subject to rules/restrictions? Yes/No
If yes, How are such restrictions enforced?

5.4.2. Describe briefly what measures are in place to prevent unauthorised access to and tampering with cargo units (particularly in open storage areas) (e.g. constant supervision, training staff and making them aware of risks, seals, instructions on procedures to follow in the case of unauthorised entry)?

5.4.3. a) Do you use seals to prevent unauthorised tampering with goods? If you do, what kind?
Do these seals satisfy any specific standards (e.g. ISO)?
b) How do you ensure that goods are not tampered with if seals are not used?

5.4.4. What control measures do you use for checking cargo units (e.g. seven-point inspection process: front wall, left side, right side, floor, covering/roof, inside/outside of doors, outside/undercarriage)?

5.4.5. Please answer the following questions:
a) Who is the owner/operator of the cargo units?
b) Who maintains/repairs the cargo units?
c) Are there regular maintenance plans?
Are external maintenance works checked?

5.5. Logistical processes
(Guidelines Part 2 Section V, Subsection 5 – I.2.5.5)

5.5.1. a) Which means of transport are normally used by your company?
b) Does your company carry out all its own transport, or does it also use external service providers (e.g. freight forwarders/carriers)?
c) How do you establish whether the freight forwarder/carrier meets the required security standards (e.g. by means of a security certificate, declarations or agreements)?
d) Do you take other measures for outsourced transport activities with a view to meeting security standards (see Part 1, Section IV, point IV.2 of the AEO Guidelines)?
If appropriate please outline the nature and scope of your measures in this respect.

5.6. Non-fiscal requirements

(Guidelines Part 2 Section V, Subsection 6 – I.2.5.6)

- 5.6.1. a) Do you deal with dual- use- goods and/or goods for which import licenses are required or goods that are subjected to export restrictions or embargoes or other non-fiscal requirements? If yes, Describe briefly what procedures you use to ensure compliance with the relevant provisions regarding these goods (e.g. management of licences, authorisations, special responsibilities, specially trained staff, etc.)?
b) Are there special working instructions, manuals, or other guidelines in your company regarding such goods? Yes/No

5.7. Incoming goods
(Guidelines Part 2 Section V, Subsection 7 – I.2.5.7)

- 5.7.1. a) Describe briefly the procedure for ensuring the security and safety of incoming goods?
b) Describe briefly how the compliance with these procedures is checked?
- 5.7.2. Are your employees informed about security arrangements with suppliers, and how is compliance ensured?
- 5.7.3. a) Describe briefly how checks on the integrity of the seals on incoming goods are conducted?
b) Are incoming goods sealed if appropriate? Yes/No
If Yes, what routines/measures are in place?
- 5.7.4. Are the incoming goods uniformly marked or stored in separate areas? Yes/No
If Yes, how are they marked/where are they stored?
- 5.7.5. Describe briefly the process for counting and weighing incoming goods?
- 5.7.6. Describe briefly how, when and by whom incoming goods are checked against the accompanying documents and entered in your records?
- 5.7.7. a) Are the sections responsible for the purchase of goods, the receipt of goods and general administration clearly separated? Yes/No
b) Do integrated internal control mechanisms exist between the sections? Yes/No. If yes, how are they executed?

5.8. Storage of goods
(Guidelines Part 2 Section V, Subsection 8 – I.2.5.8)

- 5.8.1. Please describe at which locations you have set aside areas for the storage of goods?

5.8.2. a) Please describe briefly the routine for allocating a storage position for incoming goods.
b) Do you have outdoor storage locations? Yes/No. If yes, please describe them briefly.

5.8.3. Do you have documented procedures for stock-taking and dealing with irregularities detected during stock-taking? Yes/No
If yes, please describe your arrangements in brief.

5.8.4. Are goods of different risk levels stored separately? Yes/No
a) Please describe the criteria for any separate storage (e.g. hazardous goods, high-value goods, chemicals, weapons)?
b) Please describe how you ensure that the goods are immediately recorded in the logistical accounts/stock records?

5.8.5. a) Describe briefly how goods are protected against unauthorised access to the warehousing premises?
b) Describe briefly how compliance with these procedures is checked?

5.8.6. If storage of goods is outsourced to a third party/service provider please describe briefly how and where the goods are stored and your control measures you use to supervise the handling of goods.

5.9. Production of goods
(Guidelines Part 2 Section V, Subsection 9 – I.2.5.9)

5.9.1. a) Describe briefly what locations/areas are designated for the production of goods?
b) If production is carried out by an external partner (e.g. job processing, drop shipments), describe briefly how the integrity of the goods is ensured (e.g. contractual agreements)?

5.9.2. Are there any security measures protecting goods against unauthorised access to the production zone? Yes/No.
If Yes, describe briefly what these measures are and whether they exist in written form. Describe briefly how compliance with these procedures is checked?

5.9.3. Describe briefly the procedures for packing products and whether they exist in written form.

5.9.4. If final product packaging is outsourced to a third party, describe briefly how the integrity of the goods is guaranteed?

5.10. Loading of goods
(Guidelines Part 2 Section V, Subsection 10 – I.2.5.10)

5.10.1. a) Describe briefly how loading of goods is managed in your company (e.g. allocation of responsibilities, checks on goods, and means of transport, recording of results, provision of information, etc.)?
b) Are there any written instructions on how the process should be organised? Yes/No

5.10.2. a) Are outgoing goods or vehicles sealed? Yes/No
If yes, how, by whom and what sort of seals do you use?
b) Are any seal numbers mentioned in the documents accompanying the goods? Yes/No
c) How do you keep a record of your seals?

5.10.3. Describe briefly how compliance with customers' security requirements for loading is guaranteed?

5.10.4. Describe briefly the arrangements that are in place which ensures that goods to be loaded and the loading process are not left unsupervised

5.10.5. Are the outgoing goods checked for completeness (e.g. counted, weighed)? Yes/No
If yes, how and by whom?

5.10.6. Describe briefly how, when and by whom departing goods are checked against orders and loading lists and recorded out of the stock records?

5.10.7. Describe briefly what control mechanisms you have in place for detecting irregularities concerning the loading of goods?

5.11. Security requirements for business partners
(Guidelines Part 2 Section V, Subsection 11 – I.2.5.11)

5.11.1. a) Describe briefly what security and safety requirements you apply when choosing business partners (e.g. security declarations, contractual requirements, trade partners with own AEO- status)?
b) Describe briefly how compliance with these procedures is checked?

5.11.2. Describe briefly how your company verifies the identity of trade partners in order to secure the supply chain (information search before accepting orders or placing orders).

5.11.3. Over the last year, have you detected any breaches of the security agreements you have with partners? Yes/No.
If Yes, what measures have you taken?

5.12. Personnel security

(Guidelines Part 2 Section V, Subsection 12 – I.2.5.12)

- 5.12.1. a) Describe briefly how your employment policy deals with security and safety requirements? Who is responsible for this area?
b) Are the security procedures recorded in writing? Yes/No.
c) Describe briefly how compliance with these procedures is checked?

- To what extent are the following types of employees subjected to security checks (e.g. police checks to confirm that he/she has no criminal record):
a) new employees who will be working in security-sensitive fields
b) existing employees who are to be transferred into security-sensitive fields.
- 5.12.2. How is it ensured that when staff leave, they no longer have any physical or electronic access to company premises or data?

- Is security and safety training provided for employees? Yes/No. If Yes:
a) What is the frequency of security and safety training?
b) Do you have yearly refresher training Yes/No.
c) Is this training internal or provided by an external supplier?
d) Are there written records on this training? Yes/No.
- 5.12.3.

- Please answer the following questions:
a) Specify the areas where temporary employees are used?
b) Are these employees checked regularly according to security standards?
If yes, how and by whom?
- 5.12.4. Are there also security instructions for these employees?

5.13. External Services
(Guidelines Part 2 Section V, Subsection 13 – I.2.5.13)

- Do you use any “external services” under contract, such as transportation, security guards, cleaning, supplies, maintenance etc.?
Yes/No. If Yes:
a) Describe briefly what services they provide, and to what extent (for the ones that has not been describe in the previous sections).
b) Are there written agreements with the external service providers containing security requirements? Yes/No.
c) Describe briefly how compliance with the procedures included in these agreements is checked?
- 5.13.1.

Explanatory notes for AEO-Self Assessment Questionnaire

The purpose of the AEO Self-assessment is to help you appreciate the requirements associated with obtaining AEO status and provide Customs with additional information about you and your business to that provided in your application. The information provided in the AEO-Self Assessment Questionnaire by the economic operator can also be used in the process of granting other authorization in which it is necessary to be compliant with some or all of the AEO criteria. These instructions provide you with both guidance on how to answer the questions as well as information on the standards customs expect you to achieve and demonstrate to customs in order to gain AEO authorisation.

1. This questionnaire is built on the provisions of Reg. (EEC) No. 2913/92, Reg. (EC) No. 2454/93), their amendments and the AEO Guidelines (Document TAXUD/2006/1450, 29. June 2007). It simplifies and speeds up the AEO application process and combines Part 2 of the AEO guidelines and the mandatory annexes mentioned in the explanatory notes to the application form (Annex 1C CCIP).

The Customs administrations therefore strongly recommend economic operators the use of this questionnaire tool to check their readiness to meet the AEO criteria.

It also allows for the Customs administration to get a good overall picture of the applicant together with the application form and that will result in speeding up the process. Traders are therefore invited to fill in the questionnaire in a correct way and answer to all relevant questions for your business.

You can find additional information about AEO on the [European Commission's Europa website](#) and your national Customs administration's website.

Please note that it is important to read the applicable legislation and the European Commission's AEO Guidelines carefully, before starting the application process.

2. The questionnaire should be submitted together with the application for an AEO certificate to the competent Customs authority“(the manner of submission will be dependent on the facilities that the relevant customs authority has in place).

It is recommended to contact the competent Customs Authority should you have questions or reflections regarding the questionnaire or the application before submitting them.

3. The questionnaire contains the most important issues that can be of use for the Customs administration under each section. However, some issues affect only certain actors in the supply chain. This can also vary depending on the type of certificate that your company applies for. You do not need to answer questions that are irrelevant for your business. Please answer these issues with “Not applicable” followed by a short comment on why it is not applicable. You can for example make a reference to the part of the supply chain that you are involved in or the type of certificate you are applying for. Please see the specific table in part 3 of the AEO Guidelines for

references regarding which questions that are relevant for different actors in the supply chain.

If you already have customs simplifications that demonstrate that one or more AEO criteria are fulfilled, then it is sufficient to refer to those simplifications.

If your company holds certificates, expert reports or any other conclusions from experts (for example economic reviews, international certificates etc. For more references see the corresponding section in the AEO Guidelines), which covers relevant criteria completely or in some parts, please indicate this in your answer to the relevant question. Please note that this is not necessary, but if you have any of them it could be useful information to the Customs administration and could result in speeding up the process.

Please note that all the questions may not be necessary to answer in all Member States. This can vary depending on whether the Customs administration in that Member state already has access to the information or not (for example through different databases). This mainly concerns sections 2 and 4. The competent Customs authority in your Member State will advise you if this applies.

4. It should be noted that individual answers to questions are not considered in isolation but as part of an overall assessment process in relation to the criterion. One unsatisfactory answer to a single question may not lead to a refusal of AEO status, if the criterion is shown to be fulfilled elsewhere in the process (in overall terms).
5. The conditions and criteria for an AEO certificate is the same for all operators. However, Customs will take into account the size of the company (SMEs - small and medium enterprises), legal status of company, structure, your key business partners and also the branch. This means that the implementation of measures in order to fulfil the criteria can vary from operator to operator depending on size for example, without challenging the compliance of the requirements.
6. An AEO certification is based on the same principles as other international standards and that is internal quality assurance made by the company. **You are responsible for having quality assured procedures** at your premises, for Customs matters as well as safety and security (if applicable). At the site visits your company should show the Customs administration that you have adequate internal procedures in place, in order to manage your customs and / or security and safety matters, and adequate internal controls in order to assure that those procedures work properly. **Internal policies and/or instructions must be documented either electronically or in paper form. They must be known within the organization, be available to all users and of course continuously updated.**

The first step is therefore the internal quality assurance made by you. The answers in the questionnaire submitted together with the application should be a summary of the internal procedures and instructions you have in place in order to give the Customs administration an overall picture of your business. In order to reply to the questionnaire and to be prepared for the AEO audit process all the main departments of your business involved in the supply chain (customs, logistics, accounting, computing, purchasing, sales, security, quality departments, etc.) will have to be involved in the process.

7. Internal company policies or instructions regarding customs matters and/or safety and security, could be referred to in your answers in the questionnaire. If you do so, please specify the name or number of the document and keep this ready for an on site audit by the Customs administration. To speed up the process it is also possible to submit the documents

(the manner of submission will be dependent on the facilities that the relevant customs authority has in place) together with the questionnaire.

8. The completed questionnaire together with any required supporting documents should be made available to the competent Customs Authority together with the application in an electronic form (preferably) or in writing.
9. The information sent within the application process come under the data security legislation and will be treated as confidential.

Section I Company's information (Art. 5a CC, Art. 14a et seq. and Annex 1C CCIP; AEO Guidelines Part 2, Section I, I.2.1).

This section is mainly to give the Customs Authority an overview on the company. The information requested can be given in a general way and serves as a snapshot on the date of the application. If the requested information is already available to the competent Customs Authority then indicate this on the form or provide a reference to when the information was submitted.

Sub-section 1.1 General company information

- 1.1.1 For questions a and b, please indicate the certificate and the application references (name and EORI number, issuing customs authority and registration number).
- 1.1.2 For question a, include only shareholders who are involved in the day to day working/decision making of the company.
- 1.1.3 The person responsible for customs matters is :
 - a) a person employed directly by you or appointed by you, e.g. customs agent to represent you in customs formalities, or
 - b) the person or persons responsible for representing you (legal representative) in matters involving customs law ; they will be solicitors, lawyers, barristers etc who may either be employed directly by you or appointed by you to represent you in customs legal matters.
- 1.1.4 Provide, where possible, the appropriate NACE Revision 2 code (statistical classification of economic activities) of your commercial activities. A definition of the international supply chain is provided by the AEO Guidelines, TAXUD/2006/1450, Part I, section IV.
- 1.1.5 Provide details of the locations involved in customs activities (if you have more than five locations involved in customs activities, please provide only details of the five principal locations involved in customs activities) and addresses for the remaining locations involved in such activity .

In case of new locations involved in customs activities during the AEO application process, you must provide full details of them.

- 1.1.6 This is to determine whether you trade (goods, not services) with your associated businesses or not. For example, all your purchases are from your parent company in the USA or you import on behalf of and distribute to associated businesses in Member States. You must provide full details during the authorisation process.
- 1.1.7 A detailed organisational chart including the different areas/departments of your business, their functions/responsibilities and the management chain may be provided in this respect.
- 1.1.8 Where not already mentioned in questions 1.1.2 b and c, please indicate full name and address, date of birth and National Identification Number (e.g. national ID card number or National Insurance Number).

The procedures should outline the arrangements for dealing with temporary or short term absences of key staff e.g. customs manager, import clerk including how their normal responsibilities are covered and by whom.

1.1.9 Provide the (approximate) number known at the time of submission of your application.

1.1.10 If you have no customs department or customs expert within your company, state “not applicable”. See Q 1.1.3 also covering this matter.

Sub-section 1.2 Volume of business

1.2.1 If you are a new business and have fewer than three full sets of accounts, provide details from those which have been completed. If you have not traded long enough to have produced any finalised full sets of accounts, state “not applicable”.

1.2.2 Please indicate the location of these storage facilities (if you have more than five sites indicate the 5 main facilities and the total number of facilities and all facilities located in other Member States.).

1.2.3 For customs agents/third party representatives, include all declarations made both in your name and on behalf of others.

An example:

	Import		Export		Transit	
	Number	value	Number/	value	Number	value
2007	2200	€9.6 m	400	€2.6 m	150	€0.8 m
2008	2500	€10.3 m	350	€2.2 m	100	€0.4 m
2009	2400	€10.2 m	340	€2.1 m	100	€0.5 m

1.2.4 For customs agents/third party representatives, include all revenue paid through your customers' or your payment facilities.

An example:

	Customs duty	Excise duty	VAT
2007	€300 m	€1.75m	€2.32m
2008	€400m	€1.87m	€2.12m
2009	€380m	€1.85m	€2.10m

1.2.5 Known future changes which may influence the organisation of the company, the fulfilment of the AEO criteria or the risk assessment of the supply chain. This may include for example changes in key personnel, changes to your accounting system, opening new sites, awarding new logistics contracts etc.

Sub-section 1.3 Information and statistics

1.3.1 For questions b and c, if your partner(s) are currently undergoing an AEO audit, please indicate the certificate and the application references (name and EORI number, issuing customs authority and registration number).

1.3.2 For question a, please indicate the name and position of the member of staff responsible for classifying your goods or if you use a third party to do this work, include their name.

For questions b and d, especially if you use a third party, how do you ensure that this work has been done correctly and according to your instruction?

For question b, indicate whether you maintain a product file in which each article is linked to a commodity code with the appropriate duty and VAT rates

For question c, if quality assurance measures are put in place, you should provide evidence, during the visit of Customs auditors, that you regularly and fully review them, document any changes and notify affected staff of the changes.

For question d, please indicate how, by whom and the frequency you review the classifications and update the product file and any other dependant records as well as notifying any persons affected by the change e.g. agent, purchasing staff.

For question e, indicate also if you use any BTI:s.

During the audit process you might need to make available:

- Details/lists or product files of your products and their relevant commodity codes and duty rates
- The resources/information e.g. up to date Tariff, technical information you usually use to classify your goods

1.3.3. (a) Indicate the name and position of the member of staff responsible for the valuation of goods or if you use a third party to do this work, include their name.

1.3.3. (b) and (d) , If you use a third party, how do you ensure that this work has been done correctly and according to your instruction?

1.3.3. (b) The quality assurance measures should include, for instance,

- the evaluation method(s) used,
- how valuation statements are completed and submitted when required,
- how the customs and VAT values are determined,
- how freight and insurance costs are accounted for,
- royalties and licence fees related to the imported goods payable either directly or indirectly by the buyer as a condition of sale,
- arrangements under which part of the proceeds of any subsequent resale, disposal or use is paid directly or indirectly to the seller,
- costs incurred by the buyer (but not included in the price) in respect of commissions or brokerage (except buying commissions) or
- costs incurred in relation to containers and packaging, goods and/or services supplied by the buyer free of charge or at reduced cost for use in connection with the production and sale for export of the imported goods.

1.3.3. (c), If quality assurance procedures are put in place, you should provide evidence, during the visit of Customs auditors, that you regularly and fully review your procedures, document any changes and notify affected staff of the changes.

1.3.4 For question b, internal actions would normally include measures on how you ensure:

- The exporting country is entitled to give a preference and that the goods attract a preferential rate of duty
- The direct transport/non-manipulation requirements are met
- A valid and original certificate or an invoice declaration is available when preference is claimed
- The certificate or invoice declaration is appropriate for the consignment and that the origin rules are met
- No opportunity to duplicate use of the certificate/invoice declaration
- Import preference claimed within the period of validity of the certificate/invoice declaration, and
- Original certificates/invoice declarations are retained as part of the audit trail in a safe and secure manner

For question c, your approach should consider the way to ensure that:

- Goods qualify for an export preference e.g. meet the rules of origin
- All necessary documents/calculations/costing/descriptions of processes to support preferential origin and the issue of a certificate/invoice declaration are retained as part of the audit trail in a safe and secure manner
- Appropriate documents e.g. certificate or invoice declaration are signed and issued timely by an authorised member of staff
- Invoice declarations are not issued for medium and high value consignments unless you have been approved by customs to do so
- Unused certificates are stored safely and securely, and
- Certificates are presented as required to customs at export.

1.3.5 Provide as appropriate:

- The names of the non-EU countries; and/or
- The names and addresses of the manufacturers on whose goods you have to pay anti-dumping or countervailing duties.

Section II Compliance record (Art. 5a CC, Art. 14h CCIP, AEO Guidelines Part 2, Section II, I.2.2).

NB : Pursuant to Article 14 h of the Community Customs code Implementing Provisions (Commission Regulation (EEC) No 2454/93), the customs compliance record of your company and the persons identified in questions 1.1.2, 1.1.3 and 1.1.8 will be based on the last 3 years preceding the application. During that time you should not have committed a serious infringement or repeated infringements of customs rules. However, the record of compliance may be considered as acceptable if the infringements are of minor or negligible importance in relation to the number or size of the customs related operations/activities and do not create doubts concerning the overall compliance levels.

In doing so, customs will consider:

- ***irregularities/errors as a whole and on a cumulative basis***
- ***their frequency to establish if there is a systematic problem***
- ***if there was any fraudulent intent or negligence***
- ***whether you notified Customs voluntarily of the error/irregularities you discovered***
- ***if you took any remedial action to prevent or minimise future errors***

2.1 a) Examples of breaches of Customs rules detected:

1. March to September 2006 – Use of incorrect currency code on imports from China resulting in an over declaration of customs duty and VAT of €5500.
2. December 2006 – Quarterly Inward Processing Regime suspension return not submitted.

If there are several, provide a total number and a brief summary of the main reasons for the errors.

2.1 b) Examples of quality assurance measures taken as a result of the 2 instances at 2.1a) above:

1. 6.10.2006 - Computer system change to prevent entries being finalised until check performed on declared currency.
2. Outstanding return submitted. Inward Processing Regime suspension return procedures reviewed to include quarterly management checks and issued to relevant staff.

Your quality assurance measures would normally include:

- The appointment of a responsible contact person within your business to disclose irregularities/errors, including suspicion of criminal activity, to Customs or other government departments
- Requirements, including frequency, for checks to be performed and evidenced on the accuracy, completeness and timeliness of the recording and maintenance of records e.g. declarations/returns made to Customs and other regulatory authorities, compliance with the conditions of approvals/ authorisations
- Use of internal audit resources to test/gain assurance of your procedures
- How staff are notified of requirements/changes
- The frequency of future reviews
- Management checks to ensure procedures followed

2.2 For example:

May 2006 – Refusal of customs warehouse application due to lack of economic need.

June 2007 – Withdrawal of Local Clearance Procedure authorisation due to persistent failure to submit supplementary declarations.

The refusal/suspension/withdrawal of any customs application/authorisation will not necessarily result in the rejection of your AEO application.

Section III Accounting and logistical system (Art. 5a CC, Art. 14i CCIP, AEO Guidelines Part 2, I.2.3).

In order to comply with the criterion mentioned in Article 14i letters a and b of the Community Customs Code Implementing Provisions, you must maintain an accounting system which will enable audit-based customs control. To enable customs to apply the necessary controls, you must allow customs to have physical or electronic access to your records. Electronic access is not a pre-requisite to comply with this requirement.

In order to comply with the criterion mentioned in Article 14i letter c of the Community Customs Code Implementing Provisions, you must also have a system or processes which distinguish between Community and non-Community goods, though this condition is not appropriate in the case of an AEO Certificate - Security and Safety. **It should be noted that this is the only difference in requirements between a Safety and Security authorisation and a Customs Simplifications/Safety and Security authorisation.**

Sub-section 1: The audit trail

Many businesses and organisations require an audit trail in their automated systems for security reasons. An audit trail is a process or an instance of cross-referring each bookkeeping entry to its source in order to check its accuracy. A complete audit trail will enable you to track operational activities from the flow of goods and products coming in, being processed and leaving the business. A complete audit trail also maintains a historical record that enables you to trace a piece of data from the moment it enters the file to the time it leaves.

The accounting system would normally include:

- General ledger
- Sales ledger
- Purchase ledger
- Assets
- Management accounts

The logistical system would normally include:

- Sales order processing
- Purchase order processing
- Manufacture

- Inventory – storage, warehousing
- Shipping/transport
- Supplier/customer lists

3.1 Your audit trail should include:

- Sales
- Purchases and purchase orders
- Inventory control
- Storage (and movements between storage locations)
- Manufacture
- Sales and sales orders
- Customs declarations and documentation
- Shipping
- Transportation
- Accounting e.g. invoicing, credit and debit notes, remittances/payments

Sub-section 3.2: The accounting system

3.2.1 Indicate if you use:

a) Hardware such as:

- Sole reliance on a free standing personal computer(PC),
- PCs which are networked together
- a “server” based computer system
- a mainframe based system
- Other

b) Software such as computer programs which allow the computer to run and execute the software applications that support the business, e.g. Windows, UNIX, etc.

c) Systems such as (provide the name of the supplier):

- A fully integrated Enterprise Resource Planning (ERP) solution
- A combination of accounting and logistical software applications
- A business software solution focused on small and medium sized enterprises
- A software solution developed by or for your business.

NB: during the authorisation process, you will need to demonstrate:

- **The extent of the computerisation**
- **The hardware platform available and the operating system running on it**
- **The segregation of functions between development, testing and operations**
- **The segregation of functions amongst users**
- **How access to the various parts of the system is controlled**
- **Whether there have been any adaptations to the standard package**
- **The list of ledger accounts**
- **Whether the system makes use of verification interim accounts**
- **How liabilities to customs/excise duty/VAT are recoded in the ledger**
- **Whether you operate in batches**
- **Whether your stock and financial records are linked**
- **How you manage your records, where these are maintained by a third party software provider**

3.2.3 If the activities, for example setting up standing data or keying data are split between more than one site, advise which activities are carried out at each location.

Sub-section 3.3 Internal control systems

As pursuant Article 14 i, letter d of the Community Customs Code Implementing Provisions, you should have a system which corresponds to the type and size of your business and which is suitable to the management of the flow of goods, and have internal controls capable of detecting illegal or irregular transactions.

3.3.1 During the visit of auditors, you should evidence that you regularly and fully review your procedures, document any changes and notify affected staff of the changes.

3.3.2 Examples of the types of audit may be:

- Internal audit within your company or by your parent company;
- External audit by customers, independent accountants/auditors, customs or other government departments.

You will also need to make any reports available when Customs visit your facilities as well as evidence of any remedial action taken to correct any deficiencies identified.

3.3.3 Standing data or master files mean key information about your business e.g. customers' names and addresses, suppliers, product files containing information on the description of the goods, commodity codes and origin etc

Sub-section 3.4 Flow of goods

3.4.1 Your registration procedures should include, during the arrival of goods:

- Purchase ordering procedures
- Confirmation of order
- Shipping/transport of goods
- Supporting documentation requirements
- Transport of goods from the frontier to your or your customers' premises
- Receipt of goods at your or customers' premises
- Payment/settlement
- How, when and by whom are goods entered into the stock record,

During the storage of goods,

- A clear assignment of a location for storage of the goods
- Safe storage of dangerous/hazardous goods
- Whether stock is recorded by value and/or quantity
- Existence and frequency of stock-taking
- If a 3rd party's premises is used to store your goods, arrangements including reconciliation between your and 3rd party's stock record
- If a temporary location is used to store the goods,

During the manufacturing process of goods,

- Raising the works order
- Requisitioning of stock items and delivery from storage
- Manufacturing process, staff responsibilities, and records maintained
- Recipe codes
- Recording the manufactured product and unused stock in the stock records
- Use of standard manufacturing methods in the production,

And during the shipping process of goods,

- Receiving customer order and raising works or purchase order
- Informing the warehouse of the sale order/release of the goods
- Instructions to 3rd party if goods stored elsewhere
- Picking
- Packing procedures
- How, when and by whom are the stock records updated

3.4.2 Your checking and quality control procedures should include, during the arrival of goods:

- Reconciliation between purchase order and goods received
- Arrangements for returning/rejecting goods
- Arrangements for accounting and reporting short and over shipments
- Arrangements for identifying and amending incorrect entries in the stock record
- Identification of non-community goods within the system,

During the storage of goods,

- Recording and controlling the stock
- Identifying EU and non-EU goods (not appropriate for a Security and Safety Certificate)
- Movement and recording of goods between locations within the same premises or different sets of premises
- Arrangements for dealing with breakages, deterioration or destruction of goods, losses and stock variations,

During the manufacturing process,

- Monitoring and management controls of the manufacturing process e.g. rates of yield
- How you deal with irregularities, variations, waste, by-products and losses in the manufacturing process
- Quality inspection of manufactured goods and recording of results
- Safe disposal of hazardous goods,

And, during the shipping process of goods,

- Despatch/collection notes
- Transport of goods to your customers or to the frontier for (re-)export
- Raising sales invoices
- Instructions to agent for (re-)exports and raising/availability/control of supporting documents
- Acknowledgement of receipt/evidence of shipment of goods
- Returned goods – inspection, counting and recording in stock
- Payment and credit notes
- Dealing with irregularities, short shipments and variations

Sub-section 3.5 Customs routines

In order to comply with the criterion mentioned in Article 14i, letter e, of the Community Customs Code Implementing Provisions, you should where applicable, have satisfactory procedures in place for the handling of licenses and authorisations connected to commercial policy measures or to trade in agricultural products;

In order to comply with the criterion mentioned in Article 14 i, letter g, of the Community Customs Code Implementing Provisions, you should ensure that employees are made aware of the need to inform the customs authorities whenever compliance difficulties are discovered and establish suitable contacts to inform the customs authorities of such occurrences.

3.5.1 As importers, exporters, warehouse keepers, your procedures should include:

- How you ensure the completeness, accuracy and timeliness of customs declarations you make yourself, including performing management checks,
- Presentation or availability of supporting documentation
- Up to date details (names and addresses) of agents/third parties used
- How agents are appointed e.g. the credibility and suitability checks you perform before you appoint them
- The circumstances when they are used
- Contracts detailing responsibilities, including the type of representation by agent e.g. direct, indirect
- The way you provide clear and unambiguous instructions to your agent
- How you provide supporting documents (e.g. licences, certificates etc) to your agent, including presentation and retention/return
- What the agent should do if the instructions are unclear

- Checking/verification of the accuracy and timeliness of your agent's work by you
- How you notify your agent of any errors/amendments regarding cleared entries
- Dealing with irregularities
- Voluntary disclosures of errors to customs

As third party representatives, your procedures should include:

- Contracts detailing responsibilities, including the type of representation to be used by you e.g. direct, indirect
- How you ensure the completeness, accuracy and timeliness of customs declarations you make, including performing management checks
- Prompt presentation or availability of supporting documentation
- How your staff are aware of customers' and contract requirements
- What you do if the customers' instructions are unclear or the details provided are incorrect
- What you do if you discover any errors/amendments regarding cleared entries
- Voluntary disclosures of errors to customs

3.5.2 Where these instructions are documented, you should evidence, during the visit of Customs auditors, that you regularly and fully review them, document any changes and notify affected staff of the changes.

3.5.3 If procedures for the handling of licenses and authorisations are in place, you should evidence, during the visit of Customs auditors, that you regularly and fully review your procedures, document any changes and notify affected staff of the changes.

Sub-section 3.6 Procedures for back-up, recovery and fallback and archiving

In order to comply with the criterion mentioned in Article 14i, letter f, of the Community Customs Code Implementing Provisions, you should have satisfactory procedures in place for the archiving and retrieving of your records and information and for protection against the loss of information.

3.6.1 Your procedures should include what kind of media the data is stored, in which software format the data is stored and whether the data gets compressed and at what stage. If a third party is used, please indicate the arrangements, the frequency and location of any back-up and archived information.

3.6.3 If yes, please indicate how you guarantee the long-term availability of the technical quality of the recording and the availability of the hardware and program code.

Sub-section 3.7 Protection of computer systems

In order to comply with the criterion mentioned in Article 14i, letter h, of the Community Customs Code Implementing Provisions, you should have appropriate information technology security measures, for example firewalls and anti-virus protection, to protect your computer system from unauthorised intrusion and to secure your documentation.

3.7.1 For question a, your actions should consider:

- An updated safety plan describing the measures in place protecting your computer system from unauthorised access as well as deliberate destruction or loss of information
- Details of whether you operate multiple systems at multiple sites and how they are controlled
- Who is responsible for the protection and running of the company's computer system (Responsibility should not be limited to one person only but to several persons who are able to monitor each others actions)
- Details of firewalls and anti-virus protection
- a business continuity/disaster recovery plan in case of incidents

- back-up routines when your system does not work, including restoration of all relevant programs and data

For question b, indicate the frequency of testing your system against unauthorised access, the recording of results, and how to deal with incidents when the system has been compromised.

3.7.2 Your access rights procedures should include:

- How you issue authorisation for access and the level of access to the computer systems. (Access to sensitive information should be limited to staff who are authorised to apply changes/additions to the information)
- The format for setting passwords, frequency of changes and who issues passwords, and
- Removal/maintenance/updating of user details

Sub-section 3.8 Documentation security

3.8.1 Your actions should normally include:

- Recording and back-up of documents including scanning and microfiche, and limiting access
- An updated safety plan describing the measures in place to protect documents from unauthorised access as well as their deliberate destruction or loss
- The filing and safe, secure storage of documents including responsibilities for their handling
- Dealing with incidents which compromise document security

3.8.2 Your measures should consider

- Testing your system against unauthorised access and recording the results
- Business continuity/disaster recovery plan
- Documented remedial action taken as a result of any actual incidents

Section IV Financial solvency (Art. 5a CC, Art. 14j CCIP, AEO Guidelines Part 2, Section I, I.2.4).

Solvency means a good financial standing which is sufficient to fulfil your commitments with due regard to the characteristics of your type of the business activity and will be based on the last 3 years. If you have operated for less than 3 years, then your financial solvency will be judged on the basis of records and information that are available (see question 4.3). These records should only relate to the legal entity making the AEO application. Any known information that will affect your solvency in the foreseeable future should be given in question 4.4.

4.1 Please enter details of any insolvency, bankruptcy or liquidation proceedings taken against your company or company assets in the last three years.

4.2 The evidence or information required may concern also any contingent liabilities or provisions, the net current assets position or the net assets position and the extent of intangible assets.

In some circumstances it may be normal practice for a business to have negative net assets, for example when a company is set up by a parent company for research and development purposes when the liabilities may be funded by a loan from the parent or a financial institution. In these circumstances negative net assets may not be an indicator that a business is unable to pay their legal debts but we may require further evidence such as an undertaking from the lender, reference to the use of a guarantee from a parent company or a bank facilities letter to satisfy the requirement or, if you are a sole proprietor or partnership a list of any personal assets that are used to support the solvency of the business.

NB: To determine your financial solvency customs may require the submission of your annual accounts to be up to date. Customs may need to inspect copies of your full sets of annual accounts or statements for the last 3 years during our visit. Customs may also ask to see the most recent management accounts to establish the most up to date financial situation

Section V Safety and security requirements (Art. 5a CC, Art. 14k CCIP, AEO Guidelines Part 2, Section I, I.2.5)

Note:

This section is concerned about the Safety & Security criterion for AEO. It should **only** be completed if you are applying for either a Security & Safety (AEO-S) or combined Customs Simplification and Safety & Security AEO certification (AEO-F). The self assessment for this requirement shall comprise all the premises which are relevant to the customs related activities of the applicant.

You should demonstrate a high-level of awareness on security and safety measures, internally and in your business activities with clients, suppliers and external service providers, considering your role in the supply chain.

You should not confuse this with health & safety requirements (please see AEO Guidelines).

We would normally expect any procedures referred to in this Section to be of a sufficient standard and detail to (a) clearly identify both the responsible person and their deputy (ies) and (b) to enable the deputy to act in the way designated by the responsible person.

All procedures should be documented and made available for customs during our audit of the AEO criteria and will always be checked on site.

The documents you are required to produce, particularly at 5.1.1(a) & (b), should reflect:

- your role in the supply chain
- the nature & size of your business; and
- the risks and threats to your business

5.1 SELF ASSESSMENT

5.1.1 (a)

Customs Authorities expect a documented risk and threat assessment to have been carried out by either you or a security company, if you use one. Failure to produce this assessment at our visit may result in an automatic recommendation that the application be rejected.

The risk and threat assessment shall cover all the premises which are relevant to your customs related activities. The purpose of the assessment is to identify the risks and threats which might occur in that part of the supply chain in which you operate, and to look into the measures in place to minimise the risks and threats. It should cover all the risks to the security of your role in the supply chain and should include, for example

- physical threats to premises and goods
- fiscal threats
- contractual arrangements for business partners in your supply chain

Such an assessment should address the following:

- the goods in which you deal/trade
- premises and buildings, for storage, manufacture and so on
- staff including recruitment, use of temporary staff, sub-contract labour
- transport of goods, loading and unloading

- computer system, accounting records and documents
- recently reported security incidents in any of the areas above.

You should also evidence how often the document is reviewed and updated and procedures should include how to report incidents and the frequency of future reviews. Customs shall also seek evidence of how and when your procedures are communicated to both staff and visitors.

5.1.1 (b)

Failure to produce either a Security Plan or a risk and threat assessment at our visit may result in premature termination of the visit or rejection of the application.

A review programme should be in place for the Security Plan which should include records of amendments which are signed and dated by the responsible person.

5.1.2

You should include a description of at least the top five perceived risks you have identified. We will expect you to have assessed and included them within your risk and threat assessment, covering their likelihood, the consequences and any countermeasures. Examples of these could be:

- smuggling illicit goods
- contamination of products
- tampering with goods for export
- unauthorised access etc

5.1.3

Describe briefly the process for setting up security measures, implementing, monitoring and reviewing them. You will need to identify the responsible person. There should be one person at the appropriate level within the organisation with overall responsibility for all security measures and with the necessary authority to implement appropriate security measures when required.

If external security services are used the responsible person should manage the contract and ensure a proper service level agreement is in place that meets the AEO requirements as demonstrated by questions in this Section.

The responsible person should be able to explain and have adequate procedures in place for drafting, reviewing and updating all security measures. This person would normally be responsible for preparing the documents required at question 5.1.1 (a) & (b).

We would expect the procedures to be sufficient to enable any person deputising for the responsible person both to accept responsibility and undertake the task required.

5.1.4

Although in many cases, security measures are likely to be site specific the governance procedures for setting-up, implementing, monitoring and reviewing the measures may be harmonised across all locations. Where measures are not harmonised this may increase the number of site visits carried out by the visiting officer.

5.1.5 (a) & (b)

You should have documented procedures in place to enable and encourage staff and visitors to report any security incidents, for example, unauthorised access, theft, use of unvetted personnel. This should

include how this is to be done, to whom and where they are located. Your procedures should also detail how such incidents should be investigated, reported upon and by whom.

If you have answered “No” – please indicate how you intend to address this and indicate the time scale.

A “Yes” should be accompanied by your explanation as to how safety instructions are communicated to staff and should include details as to how you evidence your staff have seen them. You should also explain how security instructions are brought to the attention of your visitors.

See also question 5.2.2.

References to “Security” instructions should not be confused with any instructions required for health & safety reasons and made clear to visitors and staff.

5.1.6(a) & (b)

This question relates to supply chain security and not health & safety incidents.

For example:

- losses in warehouse
- broken seals
- damaged anti-tampering devices

If there have been any incidents we will expect your safety and security procedures to have been reviewed and amended to take on board any remedial action. Evidence will also be required of how these changes were subsequently communicated to your staff and visitors.

If following any review of your safety & security procedures, any amendments are made these should be recorded as a revision with a record of the date and the part(s) revised.

5.1.7 (a) & (b)

You should ensure you hold original documentation as this may be requested by our visiting officer. The relevant certification will be taken into account by the visiting officer when they conduct the audit.

For example:

- Regulated Agent (certificate and assessment report)
- TAPA (certificate and assessment report)
- ISO (certificate and quality manual)

5.1.8

Your answer should include for example details as to any hazardous chemicals, high value goods, or excise goods and explain whether these are on a regular or irregular basis.

For example:

- special packaging
- specific storage requirements

See also 5.5.1 (logistic processes).

5.1.9 (a) & (b)

Your answer should include the name and address of the company(s) and indicate how many years they have been employed by you as your security company and whether they provide any other services for you.

If the company has made a threat assessment, your reply should also confirm what if any risks identified have been incorporated within your risk and threat assessment covered by question 5.1.1 (a).

The documents should show the date(s) when the assessment was conducted and implementation of any recommendations made. The document should be made available on our visit.

5.1.10

Your reply should give an indication of the different customers/insurance company requirements and the goods affected by any special requirements e.g. particular packaging or storage requirements.

If you have a wide range of products and requirements it will be sufficient to summarise them. They will be examined in more detail on our visit.

5.2 ACCESS TO PREMISES

5.2.1 (a) & (b)

You should briefly describe the process making it clear where necessary if any site specific processes are involved. For a multi-site application it may be helpful to describe or provide an image of a general view of the sites. Your procedures should document who has access to which areas, buildings, rooms and how this is controlled, for example, by keypads or swipe cards. Access restrictions should take into account the risk and threat assessment at 5.1.1a.

Your systems should be capable of identifying attempts at unauthorised access and to monitor these.

Describe the system used to identify staff e.g. identity cards

5.2.2 (a) & (b)

Your reply should confirm by reference to the risk and threat assessment described in 5.1.1 (a) & (b). You should include details of any cooperation with other security organisations/ law enforcement who share knowledge of such matters.

Please also refer to your reply given at 5.1.5 and the explanatory notes contained there.

5.2.3

A site plan should be made available for the visiting officer. Whilst a plan is not mandatory any illustration will assist us in preparation for the audit and may reduce the time required on site(s).

The plan could be or include a satellite/internet image of the site if available.

Any image or plan presented should contain the date when produced and be otherwise uniquely identifiable to form an audit trail for the AEO application.

5.2.4

You should pay particular attention to any companies on your site who are merely tenants rather than involved in making supplies to or for you. Tenants may pose special security issues and any arrangements covering for example their segregated entry and occupancy within your area should be briefly described.

Please also refer to 5.13.

5.3 PHYSICAL SECURITY

In order to comply with the criterion mentioned in Article 14 k, paragraph 1, letter a, of the Community Customs Code Implementing Provisions, you should ensure that buildings used in connection with the operations to be covered by the certificate are constructed of materials which resist unlawful entry and provide protection against unlawful intrusion.

Buildings should be constructed of materials, which prevent unlawful entry and provide protection against unlawful intrusion. Appropriate access control measures should be in place to prevent unauthorised access to premises, manufacturing areas, shipping areas, loading bays, cargo areas and offices. Such measures will depend on the size and type of the business, the type of goods etc.

5.3.1 (a) (b) & (c)

This covers where you have visible external boundaries to your premises, for example, fences and gates. We would expect all external and internal windows, gates and fences to be secured with for example locking devices, alternative access monitoring or control measures such as internal/external anti burglar alarm systems or CCTV (Closed Circuit TV systems).

(a)-(c) Details as to how compliance with these procedures are checked, the frequency of checks to buildings and any fences, the security incidents are reported and dealt with should be contained within the document required in answers 5.1.1.(a) or (b). Provide reference here to the appropriate paragraph, section or page (revision/date) of that document.

5.3.2 (a) & (b)

You should list all access points, preferably with reference to the site plan; include any fire escapes showing access stairways; distinguish between those accesses designed for cargo (un)loading those for utilities, counters for public access, drivers' rest areas; state where any security guard offices/guardhouse is located.

Your description of how these are observed should include, where appropriate to the type of CCTV (e.g. static camera or pan tilt and zoom) how controlled and whether the image is used proactively or reactively.

In addition to external access controls you should also describe internal access controls, including, where appropriate, internal access within shared premises

Confirm whether the premises operate 24/7 (e.g. shift working) or normal office hours.

5.3.3

If appropriate also include details of any back-up generators or devices in place to ensure constant lighting to cover when local power supply is interrupted and how this is maintained.

5.3.4

How are keys identified and what are the procedures in place to prevent misuse and deal with any loss?

Procedures should exist for only authorised personnel to have access to keys to locked buildings, sites, rooms, secure areas, filing cabinets, safe, vehicles and machinery. Your procedures should also include:

- the specially appointed place where the keys are kept
- the person responsible for controlling the security of the keys
- the recording of when the keys are taken, by whom, why and their return
- dealing with losses, failures to return keys.

Provide details of any lock-up procedures and if appropriate who are the master key holders responsible for closing down the premises at night and re-opening on the next working day.

Provide details of other “key” devices as “radio keys” (used for example to remotely operate a car park barrier) in use and to whom they have been issued.

5.3.5 (a) (b) (c) & (d)

Your procedures should include:

- how you control/record visitors with private vehicles attending your premises
- how you control staff vehicles at your premises
- specially designated car park areas for visitors and staff which are not close to secure areas, for example, loading bays to avoid the possibility of theft, obstruction or interference
- checks that parking requirements are being adhered to.

(a) Explain whether visitors’ cars are segregated from staff cars. You should include details of any other vehicles which have temporary access to the site(s) for example taxis or a staff bus.

(b) You should ensure that there are procedures in place to ensure the authorisation is regularly reviewed and updated to take into account changes of staff cars. Provide details if staff are issued with a parking permit and the mechanism for entering exiting the car park, for example a card swipe barrier

(c) Describe any process or procedure employed for vehicle checking for example if barriers are manned during peak hours to control tail-gating and ensure proper control of all vehicles

(d) Describe any written regulations covering car parking and how these are communicated to the staff. Confirm whether such regulations have been included in the security assessment.

5.4 CARGO UNITS

In order to comply with the criterion mentioned in Article 14 k, paragraph 1, letter c, of the Community Customs Code Implementing Provisions, measures for the handling of goods include protection against the introduction, exchange or loss of any material and tampering with cargo units should be put in place.

Cargo units include containers, tankers, vans, lorries, vehicles, pipelines and so on in which your goods are transported.

Procedures should be in place to examine the integrity of the cargo unit before loading. Details of the owners/suppliers of the cargo units must be made available during our visit.

5.4.1

The integrity of cargo units should be ensured, for example, by placing them under permanent monitoring or keeping them in a safe, locked area or by inspection prior to use. Only properly identified and authorised persons should have access to the cargo units. Your procedures should include:

- how access to the area where the cargo units are held is controlled
- that only authorised persons have access
- how monitoring of the units is maintained at all times, for example, nominated responsible staff and deputies.

5.4.2

Your procedures should include:

- who is the responsible person to whom incidents are reported
- how incidents are reported and recorded
- what action should be taken, including reporting to law enforcement/senior management
- review and amending of existing procedures
- notification of any changes to staff.

We would expect to see evidence of these checks on our visit.

5.4.3 (a) & (b)

Describe the type of seals used and any standards satisfied by the particular seals used. Provide the name of the manufacturer, the procedure for issuing seals and for recording their issue, usage and removal.

Document the procedures for dealing with broken and tampered seals.

5.4.4

Depending on the cargo unit used, a seven-point inspection process should be carried out (to include the tractor unit as well):

- front wall
- left side
- right side
- floor
- ceiling/roof
- inside/outside doors
- outside/undercarriage.

5.4.5 (a) (b) & (c)

Maintenance should be done routinely not just in and cases of damage or incidents. If the maintenance is done externally or outside the supervision of your staff, the cargo unit's integrity should be inspected when returning to your business. Your procedures should include:

- the requirements for your staff to check the integrity of the units on their return
- what checks are to be performed, when and by whom
- how your procedures are communicated to staff
- management checks and their frequency to ensure units are re-examined.

Explain whether you routinely check all cargo units both before accepting any incoming load and before loading goods for despatch and whether you have inserted procedures within the documents referred to in 5.1.1 (a) (b).

5.5 LOGISTICAL PROCESS

5.5.1 (a) (b) (c) & (d)

This covers the movement of your imported and exported goods between your premises and the frontier, across the EU and within different sets of premises.

You should list all modes of transport used starting or ending with your premises and continuing with the international supply chain. Explain the mode of transport used.

If you use external service providers, please also refer to 5.13 (External services).

5.6 NON FISCAL REQUIREMENTS

In order to comply with the criterion mentioned in Article 14 k, paragraph 1, letter d, of the Community Customs Code Implementing Provisions, where applicable, procedures should be put in place for the handling of import and/or export licenses connected to prohibitions and restrictions and to distinguish these goods from other goods.

5.6.1 (a) & (b)

This section supplements 3.5.3 and covers non fiscal requirements.

Document the process and procedures for identifying who is responsible for ensuring licences are in place and action required when missing.

Describe any additional security measures you may need to have in place to cover dual-use goods.

5.7 INCOMING GOODS

In order to comply with the criterion mentioned in Article 14 k, paragraph 1, letter b, of the Community Customs Code Implementing Provisions, appropriate access control measures should be put in place to prevent unauthorised access to shipping areas, loading docks and cargo areas.

5.7.1 (a) & (b)

These procedures should start from the point of placing an order through to delivery for the international supply chain.

Documented procedures should show the flow of goods and related documents and include other parties involved such as suppliers, packers, hauliers etc

5.7.2

When there are existing arrangements on security measures with domestic and/or EU and non-EU suppliers, staff should be made aware of these arrangements and procedures established to verify the commitment to them. You should describe the process whereby employees are informed about security, the frequency of any retraining and consider the evidence required to demonstrate this to the visiting officer and for any AEO review.

Your procedures should also include:

- appointing staff responsible for receiving the driver and the goods at arrival
- maintaining a schedule of expected arrivals
- dealing with unexpected arrivals
- recording the transport documents and customs papers accompanying the goods.
- comparing the goods with the accompanying transport documents and customs papers
- checking the integrity of any seals
- recording the completion and results of any checks
- informing Customs as required on arrival of the goods to enable us to perform our controls
- weighing/counting and tallying the goods against the picking list/purchase order
- testing quality
- the goods are adequately marked before going into stock to enable identification
- identification and reporting of discrepancies or quality control failures
- informing the purchase department and the administration of the receipt of goods.

For example, this may depend on if you are dealing in high value/risk goods. Arrangements may be that the goods:

- Must arrive in the same condition they left the supplier
- be sealed at all times
- have not breached any safety or security requirements.

Your procedures should include:

- communicating such arrangements to staff responsible for receiving incoming goods so that they are aware of what to do in particular if an irregularity is discovered
- reviewing and updating these procedures on a regular basis
- management/supervisory checks to ensure staff are following these requirements.

5.7.3 (a) and (b)

On arrival of the sealed cargo unit measures should be in place to ensure correct treatment of the seal. These could include a visual inspection to ensure a) that the seal is actually intact and b) there is

no evidence of tampering. Once satisfied from a visual inspection the authorised person could then proceed to physically test the seal by suitable pressure applied to ensure it is still intact.

5.7.4

No note required

5.7.5

Depending on the nature of the goods in which you deal counting, weighing or quantification may not be appropriate. An alternative method for accounting for incoming goods should be described and how compliance is evidenced.

5.7.6

Your procedures should include:

- how and on the basis of which documents, when and by whom are the goods received entered in the stock records
- checking the goods against loading lists and purchase orders
- recording the goods in the stock record, as soon as possible after their arrival.

5.7.7 (a) & (b)

There should exist a segregation of duties between the ordering of the goods (purchase), receipt (warehouse), the entering of the goods in the system (administration) and the payment of the invoice. This will depend upon the size and complexity of the business.

5.8 STORAGE OF GOODS

This sub-section only covers the storage of goods that are part of an international supply chain.

5.8.1, 5.8.2, 5.8.3, 5.8.4 & 5.8.5

Your procedures should include:

- a designated area for storage of the goods which is both safe and secure and clearly known to controlling staff
- storage area only accessible to authorised staff
- regular stock takes
- controlling incoming goods, transfers to other premises, permanent and temporary removals
- action to be taken if irregularities, discrepancies, losses or theft are identified
- handling and processing of goods and their return to stock
- separation of different types of goods, where appropriate, for example, community, non community, high value, hazardous
- maintaining and updating stock records promptly including the location of the goods
- addressing all aspects of physical security of the storage facility.

Standards of security will depend on the type of goods, size and complexity of the business which could range from a single room in a block of offices to a large multi-sited business operating in several member states.

5.9 PRODUCTION OF GOODS

This sub-section only covers the production of goods that form part of an international supply chain.

Only complete questions 5.9.1 – 5.9.4 if it is appropriate to your business. Production in this context can include a range of activities such as manufacturing from raw materials through to assembly from bought in parts.

5.9.1 (a) & (b)

Include within your description whether staff working within the production area are full time employees of the business or temporary agency staff. Describe the location of the production within your premises and if possible, indicate its location on a copy of the site plan. Please also refer to notes 5.2.3.

5.9.2

Support your answer by reference as appropriate to the risk and threat assessment described at question 5.1.1 (a) & (b). Any compliance checking should be supported by suitable evidence which is signed and dated.

5.9.3

Include any reference to technological aids to packing integrity (e.g. weight checked or CCTV surveillance etc). Also describe any securing process both of the individual packages and how the packages are consolidated, for example palletized. Provide details as to the point at which the consignor (address/country) is known and how this knowledge is controlled.

5.9.4

Your description should include reference to any contractual and or service level agreements with the third party. The visiting officer will wish to see these.

This also includes where packages may be consolidated.

5.10 LOADING OF GOODS

5.10.1 (a) & (b) and 5.10.2 (a) (b) & (c)

Personnel should be assigned to supervise the loading of goods to prevent goods being loaded unsupervised or left behind. Your procedures should include:

- appointing staff responsible for receiving the driver and the loading of the goods
- assigned staff are present at all times
- procedure if assigned staff not available, for example, appointment of deputies
- loading only taking place in the presence of authorised staff

- weighing, counting, tallying and marking of goods
- dealing with discrepancies/irregularities
- the application of seals and recording on documents/records, ensuring that seals have been used for appropriate goods, meet laid down standards and applied in accordance with legal requirements
- recording the transport and customs documents accompanying the goods in your records
- comparing the goods with the accompanying transport and customs documents
- recording the completion and results of the checks
- informing Customs as required on departure of the goods to enable us to perform our controls
- informing the selling department/administration on the departure of goods
- how (on the basis of which documents), when and by whom are the goods loaded recorded in the stock records
- checking the goods against loading lists and selling orders
- recording the goods out of the stock, as soon as possible after departure of the goods
- acknowledging receipt of the goods and any irregularities by your customers
- proof of export where appropriate.

5.10.3

This will only apply if your customers have agreed specific requirements with you, for example, all goods must be sealed, packed and labelled in a certain way for X-ray requirements. If so, staff should be made aware of these arrangements and your procedures should include management/supervisory checks to ensure staff are following these requirements. These procedures should be reviewed and updated on a regular basis.

See also 5.1.10 answer.

5.10.7

Evidence to support this section should be referenced to the appropriate area in the risk and threat assessment described at Q5.1.1. (a) & (b).

Irregularities may include customer returns, unauthorised drivers, broken anti-tampering devices.

5.11 SECURITY REQUIREMENTS FOR BUSINESS PARTNERS.

In order to comply with the criterion mentioned in Article 14 k, paragraph 1, letter e, of the Community Customs Code Implementing Provisions, you should have implemented measures allowing a clear identification of his business partners in order to secure the international supply chain.

Business Partners can be suppliers (of goods or services) or customers.

5.11.1 (a) & (b)

You will only be held responsible for your part of the supply chain, and for the goods which are under your control. Only through contractual arrangements between business partners can the security of the supply chain be ensured.

Requirements of your suppliers could include for example that all goods must be marked, sealed, packed, labelled in a certain way, subject to X-ray checks etc and they keep to any laid down international standards.

Where such requirements exist, your procedures should include:

- where possible, regular visits to the supplier's business premises to verify requirements are being adhered to
- communicating these arrangements to your staff to check compliance on arrival of the goods
- arrangements for staff to report irregularities/incidents
- management/supervisory checks to ensure staff are following these requirements
- remedial action taken as a result of any identified breaches of these arrangements
- review and update of procedures on a regular basis

Our visiting officer would expect to see whatever documentary evidence you have in support of the reply provided. Such documents would include your record of checks applied. This should be made available for inspection during the visit.

5.11.2

Your answer would be expected to be supported by documentary evidence. Our visiting officer would expect to see whatever documentary evidence you have in support of the reply provided. Such documents would include your record of checks applied. This should be made available for inspection during the visit.

5.11.3

Your answer would be expected to be supported by documentary evidence. Our visiting officer would expect to see whatever documentary evidence you have in support of the reply provided. Such documents would include your record of checks applied. This should be made available for inspection during the visit.

We would expect that any such breaches would be reflected in the documents identified at 5.1.1 (a) & (b) together with a suitable revision and additional countermeasure(s).

5.12 PERSONNEL SECURITY

In order to comply with the criterion mentioned in Article 14 k, paragraph 1, letters f and g, of the Community Customs Code Implementing Provisions, you should:

- a) have conducted, in so far as legislation permits, security screening on prospective employees working in security sensitive positions and carries out periodic background checks;
- b) ensure that its staff concerned actively participate in security awareness programmes.

5.12.1 (a) (b) (c)

Your employment policy should reflect your security requirements based on your risk assessment. Your procedures should include:

- performing background checks on your new and existing employees who will be working in or moving to security sensitive positions
- seeking and taking up references on recruitment
- identifying critical security posts and carrying out necessary checks to include both spent and unspent convictions
- requirement by staff to notify their manager of police cautions/bail, pending court proceedings, convictions
- removal of computer access, return of security pass when staff leave or are dismissed
- disclosure by staff of any other employment.

Any compliance checking should be properly evidenced by initial and date on a suitable record of checks applied.

5.12.2 (a) & (b)

Procedures should be in place within the documents referred to in 5.1.1. (a) & (b). These should cover how prospective new employees are checked before offering employment; the process of induction and training which should include the company's security instructions. All new staff should sign to indicate their understanding of the issues.

5.12.3 (a) (b) (c) & (d)

All staff should receive appropriate training with regard to security and safety requirements, such as security protocols, detection of intrusion/tampering and reporting of incidents and the risks associated to the international supply chains. A unit or a group of persons (internal or external) should be responsible for providing training to the staff. Training should be updated if there are changes and a record made of all training activity should be maintained.

For any external supplier a suitable Service Level Agreement should be obtained. Please also refer to 5.13.1.

5.12.4 (a) & (b)

The company should have security requirements in place regarding the use of temporary personnel. Your procedures should include:

- contracts with employment agencies detailing levels of security checks to be performed on staff prior to and after appointment
- use of only known agencies who meet requirements
- similar security standards for both temporary and permanent staff (see note 5.12.1).

You must make available all such contracts during our visit.

We would expect all temporary staff to have been checked to the same standard as permanent staff. As it is common for such staff to be procured by an external temporary staff agency, such agencies should be subject to service level agreements (see also 5.13) and procedures should exist to ensure SLA standards are maintained by the company and evidenced within your records.

5.13 EXTERNAL SERVICES

If services are outsourced, for example, transportation, security guards, cleaning and maintenance, security demands should be incorporated into the contractual arrangements made with the external contractors.

5.13.1 (a) (b) and (c)

(a)-(b) You should have ready for our visit all contracts and service level agreements covering identity checks on employees and other matters with all such external services. Please provide a list of all companies and indicate the services they provide on our visit.

(c) Describe how you monitor the contract, handle any irregularities and review the procedures. Support your answer by reference, as appropriate, to the risk and threat assessment described at Q5.1.1 (a) & (b). Any compliance checks should be supported by suitable evidence which is signed and dated.